

**THAI NGUYEN WATER
JOINT STOCK COMPANY**

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

No. 28/CTCPNS-KTTC

Thai Nguyen, January 20, 2025

Re: Explanation of profit after tax
of consolidated financial statements for Q4, 2024

To:

- State Securities Commission of Vietnam;
- Hanoi Stock Exchange.

Pursuant to the Circular 96/2020/TT-BTC dated November 16, 2020 of the Ministry of Finance guiding information disclosure on the stock market;

Based on our business operation results in the fourth quarter of 2024,

Thai Nguyen Water Joint Stock Company would like to explain our business results of the fourth quarter of 2024 compared to the fourth quarter of 2023 as follows:

Items	Current year	Previous year	Percentage (%)
Revenue from goods sold and services rendered	60,651,624,868	57,182,660,103	6.07
Cost of sales	35,728,509,215	33,423,019,064	6.9
Financial expenses	10,074,971,725	21,997,963,718	(54.2)
Selling expenses	6,223,220,981	4,810,129,193	29.38
General and administration expenses	7,855,306,661	8,386,561,977	(6.33)
Profit after tax	670,933,133	(7,884,248,314)	(108.51)

Reasons:

Sales and service revenue increased by VND 3,468,964,765, due to the higher quantity of treated water sold compared to the same period last year, representing an increase of 6.07%.

Cost of sales increased by VND 2,305,490,151, corresponding to the increase in revenue.

Financial expenses decreased by VND 11,922,991,993, due to a reduction in interest expenses and exchange rate losses resulting from the revaluation of the loan value of the Thai Nguyen City Water Supply System Development Project as of December 31, 2024, equivalent to a decrease of 54.2%.

Selling expenses increased by VND 1,413,091,788, due to higher salary costs, water sample testing costs, and other expenses, equivalent to an increase of 29.38%.

General and administrative expenses decreased by 6.33%, equivalent to a reduction of VND 531,255,316, due to the Company's cost savings.

Increased revenue and reduced costs resulted in a profit of VND 670,933,133 for the fourth quarter of the current year..

We trust that the explanation provided above is to your satisfaction.

Thank you and best regards,

Recipients:

- SSC, HNX;
- Archive.



GENERAL DIRECTOR

Nguyễn Xuân Học